

Distribution

Direct Supply • Key Accounts

Who: large factories, industrial bakeries, institutional buyers.

Model: contract-based supply with fixed specs and service levels; allocation and buffer stock when required.

Volumes: from 200 t per order or monthly programs; block trains, rail wagons, or full-container loads.

Formats: bulk, big-bags, 25/50 kg bags; oils in IBC/18 L; custom pallets on request.

Deliveries: weekly or monthly schedules; CPT/DAP/CIF per corridor.

Quality: COA per lot, third-party inspection on request; traceability to intake silos.

Operations: order portal/EDI, rolling forecasts, KPI reporting (OTIF, quality conformance).

Wholesale Network • SMEs & Retail

Who: regional wholesalers, foodservice distributors, cash-and-carry chains, independent retailers.

Model: supply via our authorized distributors for flexible access and local service.

MOQs: from 1 pallet on mixed SKUs; consolidated LTL/FTL options.

SKUs: flour 25/50 kg; oils retail 1–5 L and foodservice 18 L/IBC; bran in bags or pellets.

Support: price lists, promo periods, private label, and marketing assets.

Logistics: consolidation at partner hubs, cross-dock, and regional last-mile delivery.

Quality: distributor SOPs aligned to our QC; COA forwarding and batch traceability.

